# WHAT ARE THE KEY DRIVERS OF PATIENT **RETENTION?**

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### Background

Embracing and improving patient retention has always been an important aspect of cancer research, trial, and treatment.

Our sponsor is interested in understanding patient factors and demographics as they relate to optimizing patient retention, specifically regarding new patients

We hope to aid in improving their patient retention strategies by identifying motivating factors or patient satisfaction.

## **Data Cleaning / Engineering**

**Dataset Cleansing Method:** Our team standardized data types and column headers within the dataset to make it a manageable structure.

Feature Engineering: Our team created new groupings of the data in order to make them easier to interpret and model



### , 'African-Liberian', 'African-Moroccan', 'African-Nigerian' , 'African-Sierra Leonian', 'African-Somalian', 'Cape Verdean'

- sian-Bangladeshi', 'Asian-Hmong', 'Asian-Indonesian', 'Asian-Nepales∈ , 'Asian-Pakistani', 'Asian-Singaporean', 'Asian-Sri Lankan , 'Asian-Taiwanese', 'Asian-Thai', 'Asian Indian', 'Cambodian' , 'Chinese', 'Japanese', 'Korean', 'Thai', 'Taiwanese', 'Vietnamese' , 'Filipino', 'Burmese', 'Nepalese', 'Laotian'], 'Asian')
- ].replace(['Caribbean Island-Barbadian', 'Caribbean Island-Dominica Islander' , 'Caribbean Island-Jamaican', 'Caribbean Island-Trinidadian' , 'Caribbean Island-West Indian', 'Haitian', 'Jamaican'], 'Caribbean Is
  - , 'Central American-Panamanian'], 'Central American')



# **Exploratory Data Analysis**

Univariate analysis on key variables in our dataset such as the number of visits after first consult.

**Bivariate analysis** to explore the relationship between our four retention variables (overall, medical oncology, radiation oncology, and surgical oncology) and several factors such as: age, gender, race, type of insurance, type of disease (cancer), discipline count, modality of first consult, and primary language

Multivariate analysis to explore additional interactions between our variables





## Modeling

### Chi Square testing

Select variables based on p-values t selected variables

in model

### LOGISTIC REGRESSION

Chi-Square analysis was performed to determine the association between the features and the four retention variables. Majority of the features were correlated with retention, thus a subset of them were selected based on the highest p-values from the analysis. The selected features were fitted into a logistic regression model

### Dashboard



# Conclusions

exploratory data analysis

# Highlights

- Ensuring that patients are not only receiving the best possible treatment but are also happy with staff interactions, and overall experience are equally important to patient retention.
- Understanding patient factors and demographics as they relate to retention among new patients allows for clearer navigation through post-pandemic hurdles.

### Our dashboard displays the various conclusions and findings we observed when analyzing the dataset. There are various charts, maps, and figures that visually describe our findings and are grouped by category for easy navigation.

- The results from the logistic regression model were in conformity with that of our
- Future Work: As telemedicine continues to gain popularity, it would be interesting to see how this impacts retention especially for patients with residences out of state
- Additionally, as more data is collected on two recently piloted programs: patient coordinator and nurse calls prior to consults and transportation services for patients, it would be interesting to see how it impacts retention